

This sheet shows the cash flows for the IC identified in cell B2.

| | |
|---|------------------------------------|
| IC ID | 4 |
| Life Insurance Company | North American Company for L&H Ins |
| Insurer rating (where available) | 0 |
| Policy # | 0 |
| Face Amt | \$250,000 |
| Assumed Life Expectancy (months) | 92 |
| Insured Age | 74 |
| Insured Sex | 0 |
| IC Face Amount | \$100,000 |

| | | |
|-------------------|-----------------|------|
| Highlights | | |
| Investment | \$15,443 | |
| Loan obligation | \$11,582 | 400% |
| Loan interest | \$927 | |
| Net Investment | \$3,861 | |
| Tax deduction | \$12,367 | |
| Upfront cost | -\$1,828 | |
| Annual Fee | \$306 pa | |
| Expected Return | 11% pa | |

CASH FLOW SCENARIOS

CASH FLOWS

| Maturity in Year; | Time | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Annual Return | Probability | |
|-------------------|------|-----------|----------|----------|----------|----------|----------|----------|----------|-----------------------------|---------------|-----------------|--------------|
| 1 | | -\$15,443 | \$25,000 | | | | | | | | 62% | 3.3% | 2% |
| 2 | | -\$15,443 | -\$306 | \$25,000 | | | | | | | 26% | 4.4% | 1% |
| 3 | | -\$15,443 | -\$306 | -\$306 | \$25,000 | | | | | | 16% | 5.5% | 1% |
| 4 | | -\$15,443 | -\$306 | -\$306 | -\$306 | \$25,000 | | | | | 11% | 7.1% | 1% |
| 5 | | -\$15,443 | -\$306 | -\$306 | -\$306 | -\$306 | \$25,000 | | | | 9% | 7.9% | 1% |
| 6 | | -\$15,443 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | \$25,000 | | | 7% | 8.5% | 1% |
| 7 | | -\$15,443 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | \$25,000 | | 6% | 8.8% | 1% |
| 8 | | -\$15,443 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | \$25,000 | 5% | 8.9% | 0% |
| IC matures | | -\$15,443 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | -\$306 | \$31,250 (projected) | 8% | 45.5% | 4% |
| | | -\$15,443 | \$534 | \$822 | \$1,099 | \$1,532 | \$1,762 | \$1,936 | \$2,045 | \$16,451 | | Expected Return | 10.7% |
| | | | | | | | | | | 8.3% | | | |

AFTER TAX AT 46.00%

| Maturity in Year; | Time | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Annual Return | Probability | |
|-------------------|------|----------|----------|----------|----------|----------|----------|----------|----------|-----------------------------|---------------|-----------------|-------------|
| 1 | | -\$9,754 | \$14,915 | | | | | | | | 53% | 3.3% | 2% |
| 2 | | -\$9,754 | -\$165 | \$14,915 | | | | | | | 23% | 4.4% | 1% |
| 3 | | -\$9,754 | -\$165 | -\$165 | \$14,915 | | | | | | 14% | 5.5% | 1% |
| 4 | | -\$9,754 | -\$165 | -\$165 | -\$165 | \$14,915 | | | | | 10% | 7.1% | 1% |
| 5 | | -\$9,754 | -\$165 | -\$165 | -\$165 | -\$165 | \$14,915 | | | | 8% | 7.9% | 1% |
| 6 | | -\$9,754 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | \$14,915 | | | 6% | 8.5% | 1% |
| 7 | | -\$9,754 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | \$14,915 | | 5% | 8.8% | 0% |
| 8 | | -\$9,754 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | \$14,915 | 4% | 8.9% | 0% |
| IC matures | | -\$9,754 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | -\$165 | \$18,125 (projected) | 7% | 45.5% | 3% |
| | | -\$9,754 | \$335 | \$506 | \$671 | \$928 | \$1,064 | \$1,166 | \$1,230 | \$9,578 | | Expected Return | 9.3% |
| | | | | | | | | | | 7.2% | | | |

AFTER TAX AND LOAN 46.00%

| Maturity in Year; | Time | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Annual Return | Probability | |
|-------------------|------|---------|---------|---------|---------|---------|---------|---------|---------|----------------------------|---------------|-----------------|--------------|
| 1 | | \$1,828 | \$3,333 | | | | | | | | #NUM! | 3.3% | #NUM! |
| 2 | | \$1,828 | -\$665 | \$3,333 | | | | | | | #NUM! | 4.4% | #NUM! |
| 3 | | \$1,828 | -\$665 | -\$665 | \$3,333 | | | | | | #NUM! | 5.5% | #NUM! |
| 4 | | \$1,828 | -\$665 | -\$665 | -\$665 | \$3,333 | | | | | #NUM! | 7.1% | #NUM! |
| 5 | | \$1,828 | -\$665 | -\$665 | -\$665 | -\$665 | \$3,333 | | | | #NUM! | 7.9% | #NUM! |
| 6 | | \$1,828 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | \$3,333 | | | #NUM! | 8.5% | #NUM! |
| 7 | | \$1,828 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | \$3,333 | | #NUM! | 8.8% | #NUM! |
| 8 | | \$1,828 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | \$3,333 | #NUM! | 8.9% | #NUM! |
| IC matures | | \$1,828 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | -\$665 | \$6,042 (projected) | #NUM! | 45.5% | #NUM! |
| | | \$1,828 | -\$533 | -\$483 | -\$429 | -\$338 | -\$268 | -\$191 | -\$106 | \$5,600 | | Expected Return | #NUM! |